

LEED COUNCIL FOCUSES ON A MEMBER: C.H. ROBINSON

C.H. Robinson
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The C. H. Robinson Company opened its doors as a produce broker in Grand Forks , ND , in 1905 and has been located in the Clybourn Corridor PMD for over 4 years. Since the beginning of their history, they've been involved in moving things from here to there, but they're no longer limited to distributing produce.

Today, they make it their business to move all types of commodities, all over the world. Their expertise utilizing truck, rail, ocean, and air transportation keeps goods flowing smoothly through their customers' supply chains. The company develops strategies to help streamline transportation and simplify relationships with their vendors, customers, and carriers.

A brief summary of their transportation and logistics services:

Over The Road: Their 26,000+ motor carriers under contract provide truckload capacity. When less than a truckload (LTL) or refrigerated LTL is needed, they call on one of their 100 LTL carrier fleets to deliver the freight, anywhere in the country. They also provide flatbed, temperature controlled, expedited, and special handling services.



Intermodal Services: Shippers benefit from intermodal's flexibility, economic advantage, and equipment availability. Carload and Dimensional services are available.

Time Definite: C.H. Robinson offers domestic and international air cargo service, as well as charter air service, door to door. Their CHREX™ division also provides expedited over the road services.

International: Their international focus gives their customers a single solution for port-to-port or door-to-door global distribution. They have international operations in Asia, Canada , Europe, Mexico , South America, and the U.S.

Logistics Services: C.H. Robinson's logistics experts can create a logistics strategy that streamlines a company's transportation flow. They simplify relations with vendors, customers, and carriers. Besides creating custom solutions for inbound, outbound, and warehousing requirements, they offer a full line of value added logistics services.



Print Media Services: They have more than 20 years of experience delivering direct mail pieces to USPS sorting locations and newspaper inserts to insertion facilities. Return programs and inbound vendor management are a special area of expertise.

Technology: Their systems connect C.H. Robinson, their customers, and carriers to keep everyone informed on the status of orders and loads and provide complete supply chain visibility.

Michael Foley, Project Team Leader at C.H. Robinson said, "One of the obstacles the company had while growing was the need of more space. The company ran out of room at their previous location in the former Bowman Dairy building in the Halsted-River Triangle and was able to find room for growth in the former U.S. Sample building located in the Clybourn Corridor PMD on Marcey Street." He continued, "This is a good area because there is so much to do. Places to eat and shop, it has changed so much over the last 10 years. This area is a nice place to work and live. Although, the traffic situation could be improved"

The company has about 700 employees. They hire people with high creativity, flexibility, and customer service skills for their dispatcher, customer service representative and sales positions. Michael said "You can feel the energy from the employees when you walk into the building. The people that work at CH Robinson are highly motivated people and they are the ones that help the company with it's success as being the third largest company in its market." Their employees are experts in many industries. They have the technology and expertise to solve logistics challenges and move products from origin to destination, anywhere in the world, and door to door.



Currently Human Resources Recruiter Lindsay Frykman and LEED Council's Kindy Kruller are working on a project together to help C.H. Robinson to develop a sustainable business plan for their Marcey Street location. Goals of the plan include review of the company's energy, waste, recycling and transportation systems and developing strategies to improve these areas in addition to engaging C.H. Robinson employees for input and to help facilitate the plan.

Pat Nolan, Director, Chicago Central is a senior manager at C.H. Robinson who participates on a regular basis with activities of the LEED Council. Pat has also contributed as a member of LEED Council's board of directors for over three years. In addition to encouraging the LEED Council to develop our sustainable development initiatives, Pat has also participated in plans concerning area development, traffic congestion mitigation, and other issues that impact his and other area businesses.

When asked about a good lunch recommendation in the area Michael said, "Chipotle on Clybourn, it's close to the company. A little trivia... it used to be owned by McDonald's."



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